



2019 Cowlitz County Fair
Location: Judging Arena

4-H & FFA Livestock Market Sale

Superintendent:

Cowlitz County 4-H and FFA Livestock Association
Julia Collins (360) 749-0545

Sale Day:

Friday, July 26, 2019 beginning at 6:30 pm

The purpose of this Market Sale is to provide an opportunity for youth to exhibit and sell quality market stock (beef, sheep, swine, goats, chicken, turkey and rabbits) which have reached marketable size and quality carcass standards.

Having the opportunity to sell a 4-H or FFA market sale animal at this sale should be considered a privilege, as the market sale committee is managed by volunteers who want to make a difference for both 4-H and FFA youth.

Both the sellers (4-H and FFA member) and the bidders and/or buyers are reminded that the price paid to the seller may not, in fact, reflect a true market price at the time of the sale. It is the desire of the sponsoring groups that the buyers of the animals featured in this sale will bid sufficiently to cover the individual exhibitors additional expenses incurred in feeding, fitting and transporting the animals to this show to gain experience in feeding and management of market animals. Any animal sold in the auction is suitable for slaughter at the time of the sale.

Exhibitor Eligibility:

1. Each exhibitor must be enrolled and in good standing in Cowlitz County 4-H or be a member of a Cowlitz County FFA Chapter and be actively caring for animal(s) exhibited as a 4-H project or FFA project. Cowlitz County 4-H members must complete a record book or county demonstration in order to exhibit their market at the Cowlitz County Fair.
2. Market animals must be solely owned by exhibitor to be eligible for the sale.
3. Each exhibitor must complete a "Certificate of Intent to Sell a Market Animal" (this certificate is a commitment to sell at the auction) and "Things I Need to Know." You can obtain these forms from the Cowlitz County Fair office, online at www.cowlitzmsc.org on the Exhibitors page, or from your 4-H or FFA advisor. Completed forms must be returned and/or postmarked to the Market Sale Committee, P.O. Box 1523, Castle Rock, WA 98611, by the printed due date on the forms to be eligible for the market sale.
4. Pre-fair weigh-ins are required for beef, sheep, goat and swine market animals. Dates are listed on the Intent to Sell Form and www.cowlitzmsc.org. All animals need to be manageable at Pre-Fair weigh-ins.
5. Fair Entry forms, properly completed in accordance with Division, Class and Lot numbers as given in this premium list, are due July 1st. 4-H exhibitors must have entry forms to WSU Extension office and FFA entry forms to the Fair office by this date.

6. 4-H and FFA exhibitors must **personally** be in control of their market sale animal during the Fair Weigh-In and the Fair, both during Fair time, show time and Market Sale. This includes, but is not limited to, leading animals to and from the show rings, wash racks and any other necessary tasks to show an animal.
7. The Exhibitor will verify the market animal is on an appropriate feeding program and medication free as defined by Quality Assurance Standards for the respective species. See #13 of Sale Regulations.
8. Exhibitors with beef, sheep, swine and goat entries must turn in a completed Market Health Record for their animal at final weigh-in.
9. All exhibitors must have taken the Quality Assurance class in order to sell.
10. Each exhibitor and/or seller assumes the responsibility for securing at least two buyers for each animal expected to be sold by the exhibitors.
11. All eligible youth are bound by general rules, livestock rules, 4-H and/or FFA rules and all other rules and regulations as listed in the Cowlitz County Fair Exhibitor Handbook.
12. All youth will be neat, clean and appropriately attired with their 4-H and/or FFA identification when taking pictures for buyer recognition and at sale day.

Sale Regulations:

1. The Market Sale Committee shall inspect all animals entered in the division. All animals found eligible for the sale will be weighed for the sale Tuesday, prior to Fair between 3:00 pm to 7:00 pm. Beef, sheep, swine and goats must have the market sale tag in their ear that was done at Pre-Fair weigh-in to sell. Exhibitor must be present during the weigh-in to complete paperwork, or make prior arrangements with the Market Sale Committee.
2. Animal must meet minimum weight on Fair entry day to sell. Animals that do not meet the minimum weight requirements will not be sold at the auction. However, exhibitors may change their entries and show the appropriate Division, Class and Lot not associated with the Market Animal Sale. Animals that are over the maximum weight will be sold at the maximum sell weight.
3. Minimum and maximum weight on Fair entry day to sell is:

	Minimum	Maximum
Beef	1,000 lbs.	1,400 lbs.
Swine	225 lbs.	300 lbs.
Sheep	105 lbs.	150 lbs.
Goats	65 lbs.	130 lbs.
Chickens	15lbs./pen of 3	24 lbs./pen of 3
Turkeys	15 lbs.	35 lbs.
Rabbits	9 lbs./pen of 3	18 lbs./pen of 3

4. Market Steers (minimum weight 1,000 lbs., maximum weight 1,400 lbs.) must grade at least USDA High Select to qualify for sale. The desirable age for steers is between the ages of 14 and 20 months.
5. Beef animals must be steers. No heifers or bulls, and in addition must be polled or dehorned.
6. Sellers of Market Steers must complete a Bill of Sale available from Market Sale Committee Members.
7. Sellers of Market Steers must provide a rope halter which may or may not be returned to exhibitor. This halter must be left on the steer in the barn.
8. Market Lambs (minimum weight 105 lbs., maximum weight 150 lbs.) may be ewes or wethers, must be dehorned and must grade at least USDA Good to qualify for sale, be sheared after July 1st, and not have over ¾" wool.
9. Market Hogs (minimum weight 225 lbs., maximum weight 300 lbs.) may be gilts or barrows and must

grade at least #1 or #2 quality for sale.

10. Market Hogs will be able to walk across the scale at Fair weigh-in twice. Only underweight swine that are within 5 pounds of the minimum weight will be allowed a second try to make weight. NO FORCE FEEDING OF ANY KIND WILL BE ALLOWED. If the exhibitor violates this rule they will not be allowed to sell their animal through the auction.

10. Market Goats (minimum weight 65 lbs., maximum weight 130 lbs.) may be wethers or does, must be dehorned, and must grade #1 or #2 to qualify for sale.

11. Rabbits, chicken and turkeys must be of a commercial meat breed for the sale.

12. Beef, sheep, goats, swine will be sold by the pound. Rabbits, turkeys and chickens will be sold by the pen.

13. Animals must meet medication-free requirements for slaughter prior to the sale. At Fair weigh-in, each participant must be prepared to sign a statement that their animal is drug and/or medication free and safe for slaughter according to drug manufacturer's recommendations. Any animal currently on medication must have written veterinary approval for participation in the sale. Check with your 4-H leader/FFA advisor and/or Market Sale Committee for information.

14. All Market Sale animals will be judged during Fair for their market class. The time and location of market judging will be announced and posted at the Fair.

15. Goats must be blue ribbon quality to sell. All other Market Animals must receive a blue or red ribbon award from the judge to sell at the auction. The judge's decision is final.

16. All red ribbon placed animals will be sold last in their division.

17. All sales are final.

18. A fee of up to 7% (not less than \$0.50) of the Market Sale will be deducted from the sale of each animal and will go to the Market Sale Committee to cover costs associated with the sale. This fee will be waived for the Grand Champion, and reduced for the Reserve Grand Champion in each species.

19. Market Sale participants are expected to post the Sale Stall card showing who purchased their animal the Saturday morning of Fair.

20. Proceeds of the sale will be distributed to exhibitors after they have turned in their thank you note and **after all payments have been received from the buyers.**

21. No advertising is allowed on any female animal regarding the animal's eligibility for registration or pedigree indicating its use as a breeding animal.

22. Exhibitors, buyers and others may not buy market animals for the specific return of animal to the seller, nor can the animal be shown or sold at shows beyond this sale.

23. No animal previously sold at any Youth Market Sale shall be allowed to be resold at the Cowlitz County 4-H/FFA Livestock Market Sale.

24. 4-H/FFA members may only have one (1) market sale project per organization affiliation for auction. For example, if a 4-H member is also a member of FFA, the member may sell one animal in 4-H and another in FFA. They must follow the appropriate pre-Fair weigh-in procedures for each project animal.

Exhibitor Requirements at Fair:

While the participant/exhibitor is at the Fair he/she will be required to participate in the following activities:

1. Be at the Fair by 7:30 am daily, or as decided by the barn superintendent.

2. Perform all barn duties including Herdsmanship hours.

3. Exhibitors are responsible for the care, feeding and cleaning of their animal daily until removed from the Fairgrounds. They are also responsible for cleaning out their pens once the animals have been

removed.

4. Attend the mandatory Market Sale participant meeting Tuesday evening after all animals are weighed-in.
5. Be on time for pre-sale pictures; time to be announced.
6. Exhibitor must show and sell in neat, clean, appropriate clothing and/or wearing FFA chapter identification to promote the organization. Animals must be clean and groomed to meet the standards of fitting and showing.
7. 4-H/FFA members are prohibited from presenting buyers with gifts of gratuity during the Market Sale Auction in the ring.
8. Write an **appropriate** thank you note to your buyer before leaving the Fair on Sunday and give to a Market Sale committee member. Stationary is provided by the committee. **CHECKS WILL BE WITHHELD UNTIL THIS HAS BEEN DONE. It is the duty and responsibility of the 4-H/FFA member to do a “thank you” note to their buyer.**
9. Exhibitors will be expected to be familiar and adhere to the Quality Assurance guidelines (i.e. WSU Extension 4-H Quality Assurance curriculum/program) in the feeding, care and management of their stock.

Purchasing of Stock and Recognition of Buyers:

1. How stock can be purchased and how buyers can handle stock.
 - a. Anyone can bid and purchase any steer, sheep, goat, hog, rabbit, turkey or chicken at the sale.
 - b. Animals must be paid for at time of sale.
2. Recognition will be given to buyers who purchase animals at the sale.
 - a. Each animal will have a place card displayed in such a manner that the public can see animal and identify it with card.
 - b. Card will bear the name of the person who showed and sold animal and the name of the person or firm who purchased the animal.
 - c. Each animal will be displayed as mentioned above until the Cowlitz County Fair is over, or until removed for slaughter.
3. There will be a press release after the sale for the purpose of recognizing the buyers for their support of the sale.
4. 4-H/FFA Youth are encouraged to develop a Market Sale promotional poster to be displayed in the local community.

Revised By: M. Walker 05/14/2019